



Justin Bell
ERISA Services, Inc.
Director of New Business

Justin desires to serve financial advisors and employers in East Tennessee by using his experience in the retirement plan industry to help them accomplish their goals.

Through ERISA Services, Justin serves approximately 1,000 employers in East TN and works with over 300 financial professionals to complement their services in helping East TN achieve their retirement goals.

Justin has worked with Dale and Tommy Horst at ERISA Services, Inc. for nine years. ERISA is a fee based Third Party Administration (TPA) firm for qualified retirement plans. As of October 1, 2016, ERISA Services celebrated its 35th year in business. Justin had been in the retirement plan business since September 1994. He has previously worked for Putnam Investments, New York Life Investment Management (NYLIM) and New York Life Insurance Company (NYL).

The team at ERISA Services is dedicated to the success and well-being of your retirement plan. Through your relationship with our consultants and relationships managers, we will work with you to understand your company, your employees and your employee benefit plan's objectives. We will tailor fit a design for you to achieve these goals as each client has different objectives for their retirement plan.

Focus:

- To help financial advisors identify the best retirement solutions for their clients.
- To be a resource for clients and advisors providing strategies which are the best fit for their needs.
- To lead his family by his example of service, sacrifice, love and hard work.

About Justin:

- Justin grew up just outside of Boston, MA, and has been coming to East TN since 1979 to visit his dad in Crossville.
- Justin's wife, Keli, is from Kingsport, TN and went to Dobyns Bennett High School. Justin met his wife while on vacation in Nevada.
- Justin and Keli have a son, Logan (born in March 2005), and a daughter, Gracie (born in July 2008). Justin also has a son, Aaron (born in September 1994).
- Justin currently serves on the board for the KJA in Knoxville.
- Justin is a passionate Boston sports fan. He also enjoys spending time with his family, traveling, playing golf, and has become a fan of UT Sports.

ERISA Services, Inc.
Helping East Tennesseans Become Retirement Ready

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